



agnificent
technology's firebrand.

Corporate Profile



Company

Agnicient is a business and technology solutions provider specializing in IT Services to Independent Software Vendors and Enterprises. Agnicient delivers reliable, high quality, end-to-end solutions that significantly enhance the competitiveness of its clients in addition to contributing to their productivity and profitability. Agnicient's relentless client focus and compelling value propositions have resulted in its achieving a remarkable 100% referable client-base.

Agnicient is a multi-national corporation head-quartered at New Jersey, USA with offices in UK, New Delhi, Chennai and Mumbai. Agnicient today has over 250 employees worldwide working at various locations around the world.

Agnicient Inc. has subsidiary operations in India at Chennai, Bangalore, Pune, Mumbai & Delhi. The management team of Agnicient has over 100 man-years of management experience, and is a blend of all facets of information technology services.

Technology & Agnicient:

Agnicient believes managing your business as a technology-enabled enterprise is critical for success. Agnicient designs and implements solutions that transform a complete range of enterprise processes, seamlessly integrating online customers, real sales personnel, offline processes, management reporting into one solution. We combine the best of emerging technologies with the still-valuable components of legacy systems, to create value not only by understanding the promises of advanced technologies, but by reliably delivering application solutions that make those promises real.

Agnicient Advantage:

- Agnicient is a full service Information technology products and services provider.
- Agnicient today has nearly 250 Technocrats working onsite and offshore serving Fortune 1000 clients worldwide.
- Agnicient provides strategy and implementation of IT solutions for businesses medium and large.
- Agnicient's business model is to provide cost effective Onsite Consulting integrated with a Offshore capability to service customers around-the-clock, around the globe.
- Strong proven capability in BI & DW, EAI, Application Management, Systems Integration, Production Support & Infrastructure Management

Value Proposition

- Low cost advantage
- Rapid project team mobilization
- Low attrition rates
- Speed of delivery - blended onsite/ offshore advantage
- Dedicated state of the art offshore development infrastructure
- Dedicated state of the art offshore support setup



Customers

Since its inception, Agnicent has been a customer-focused company. We have a strong track record of repeat business from our clients, while continuing to win new customers on a consistent basis. Our long-term, time-built relationships with our customers based on confidence and trust are the result of our demonstrated performance in technology fields, industry specific expertise, product knowledge, along with proven consulting and project management methodologies for each customer and engagement.

At Agnicent we consider our success is on the line with our customers' satisfaction. We are committed to applying a unique depth of understanding your individual business needs, and we go an extra mile to make sure you are getting the best-of-breed solution catered to perfectly fit your requirements and objectives. This commitment has allowed us to build up a wide client network all around the world and ensures that our customers will keep coming back. We are proud of our impressive customer list which is continually expanding, and so is their demand for our services.



Note: Many of our clients have a well known name in the Software Development industry and are reluctant to let everyone know that some of their most popular software was written offshore by a third party company. We respect this preference of our clients and do not disclose their identity as per NDAs signed with them.

Relationships and Engagement Models



Agnicient is focused on developing long-term strategic relationships with our clients. With this goal in mind, we provide the flexibility that best serves your unique business requirements thus ensuring a successful partnership with us. You have the option to select one of the following business models as well as combine one or more available models to suit various phases of your project development lifecycle.

Fixed Price Model

Fixed Price model is suitable for projects with well defined requirements and schedules. When your need is clearly specified in sufficient detail, Agnicient estimates the project scope and complexity and provides a project delivery schedule along with the fixed price for the complete project development. Under this business model, Agnicient ensures quality delivery of the final product within a pre-scheduled timeframe, and the client pays a mutually agreed fixed price for the project. The primary advantage of the Fixed Price model consists in allowing the client to determine exactly the project budget in advance. However, in comparison with the Time & Materials model, Fixed Price contracts tend to be less flexible for managing changes and additional feature requests. Any requirement changes or new feature requests occurring during the project implementation process will cause a re-negotiation of the delivery schedule and price.

Time & Material Model

When the project scope, specification and implementation plans cannot be precisely defined at the outset or requirements can vary during the project implementation process, the Time & Material model provides the flexibility of modulating the size and workloads of the development team assigned to your project, while optimizing time and costs. Under the Time & Material option, Agnicient offers our skilled resources, and the development effort is billed at the end of every month based on the pre-negotiated and mutually agreed hourly rate. Hence, the total project cost is determined by the amount of time and resources expended. The advantage here is that Time & Material model offers you a high degree of flexibility to alter specifications, accommodate unplanned activities rapidly, and adjust project resources based upon your evolving requirements throughout the project development lifecycle. Agnicient also provides you with the flexibility to switch to the Fixed Price model once the project scope becomes clearly defined and the requirements are firmed up.

Dedicated Offshore Team Model

Through the Dedicated Offshore Team model Agnicient serves its clients as a strategic development partner, providing a pool of highly experienced IT professionals with a wide range of skill sets and proven technology practice areas along with the infrastructure dedicated to your projects. Agnicient's Offshore Development Center can be integrated with the client's existing processes to fully support design, development, quality assurance, version control, backup and recovery, thus operating as an efficient and seamless extension of the client's software engineering facility.

The Dedicated Offshore Team trained on your line of business, systems and processes can be changed in size when necessary ensuring quick response to your resource requirements. Empowered with transparent project management and progress tracking processes coupled with high-speed communication infrastructure, our clients have full control over the dedicated offshore team committed to their project. Through setting up an Offshore Development Center and working with a dedicated development team, our clients can enjoy all the benefits of the offshore outsourcing, including cost-effective resources, flexibility and time-to-market advantages.



Services & Solutions

Agnicient's offshore software development center in India provides the resources to meet today's demand for highly skilled IT personnel with staff who excel in connectivity, development services and offshore development.

Our range of services is not limited to the list below. So, if you're not sure which of the listed services is exactly your case, feel free to contact us with your requirements description or initial questions, and our consultants will respond as promptly as possible about how we can assist you.

Services

- » **Custom Software Deployment**
 - » | Client Server Applications
 - » | Distributed Computing
 - » | Component Development
 - » | XML Applications
 - » | Open Source Software Implementation (OSS)
- » **e-business**
 - » | Enterprise Integration
 - » | Web Application Development
 - » | Enterprise Content Management
 - » | Web Application Maintenance
 - » | E-learning
 - » Conversion
 - » Instructor led training creation
 - » E-learning course creation
- » **Enterprise Application Integration**
- » **Salesforce.com Implementation**
- » **Application Re-engineering**
- » **Product Engineering**
- » **Data Conversion/Migration**
- » **Web Services**
- » **Remote Network Management**
- » **Off shore outsourcing**
- » **Independent Testing (Performance & Functional)**
- » **Project Rescue**
- » **Onsite Consulting & Contracting**

Solutions

- » | Customer Relationship Management
- » | Workflow Management
- » | Content Management
- » | E-shops, Horizontal Portals
- » | Distributed Database Management
- » | On-line Marketplaces and Auctions
- » | Enterprise Portals
- » | Corporate Intranet
- » | Workforce Management
- » | E-Learning



Technology Skill Set

Programming Languages	
<ul style="list-style-type: none"> • Microsoft ASP.NET, C#.NET, VB.NET • Visual C++.NET / Visual C#.NET/ Visual C++ / MFC / ATL / STL, Borland C++ / OWL • SQL (SQL92, SQL extensions for various RDBMS` s) • Microsoft Visual Basic • Power Builder • Perl 	<ul style="list-style-type: none"> • Java Script, VB Script • HTML, DHTML, XML • AJAX • UNIX shell programming • ASP • JSP, Struts & Java Servlets • PHP • CGI • Delphi
Technologies	
<ul style="list-style-type: none"> • .Net • Win32 API • COM/DCOM, ActiveX, OLE • MTS • MSMQ • ODBC, DAO, OLE DB • J2SE (JDK 1.4) • J2EE • EJB (Enterprise Java Beans) • RMI / CORBA • Struts 	<ul style="list-style-type: none"> • MAPI, TAPI, SAPI • TCP/IP, sockets • DirectX, OpenGL • Embedded SQL • WAP • XML/XSL, XML Schema, , XSD, XHTML, XPATH, SOAP, XML-RPC, WSDL, UDDI, SAX, DOM, JDOM, Xerces, Xalan, SAXON • VRML
Databases / RDBMS	
<ul style="list-style-type: none"> • MS SQL Server • Oracle • Informix • Sybase 	<ul style="list-style-type: none"> • MySql • IBM DB2 • Microsoft Access • Firebird
Operating Systems / Platforms	
<ul style="list-style-type: none"> • MS Windows NT / 95 / 98 / 2000 / 2003 / XP • SUN Solaris 	<ul style="list-style-type: none"> • Linux • AIX • OpenBSD • NetBSD • FreeBSD
Application / Web Servers	

<ul style="list-style-type: none"> • IBM WebSphere • Microsoft IIS • Netscape Enterprise Server • Netscape Application Server (NAS) • Allaire/Macromedia JRun • Apache Tomcat • Microsoft Transaction Server • Microsoft SharePoint Server • MS Exchange Server 2000 	<ul style="list-style-type: none"> • Microsoft BizTalk Server • BEA WebLogic • Borland AppServer • JBoss • Oracle 9i AS • Commerce Server 2000 • Terminal Server • Site Server
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Integrated Development Environments	
<ul style="list-style-type: none"> • Microsoft Visual Studio • Eclipse Editor • Cold Fusion Studio 	<ul style="list-style-type: none"> • J Builder • InstallShield
Modeling Methodologies / Case Tools	
<ul style="list-style-type: none"> • UML 	<ul style="list-style-type: none"> • Microsoft Visio • IBM Rational Rose
Test Automation and Bug Tracking Tools	
<ul style="list-style-type: none"> • Mercury Interactive WinRunner • Mercury Interactive LoadRunner 	<ul style="list-style-type: none"> • Bugzilla
Configuration Management Tools	
<ul style="list-style-type: none"> • CVS 	<ul style="list-style-type: none"> • Microsoft VSS
Project Management	
<ul style="list-style-type: none"> • MS Project 	
Graphic Design & Artwork	
<ul style="list-style-type: none"> • Adobe Photoshop • Adobe AfterEffects • Adobe Illustrator • Corel Draw • Macromedia FreeHand • Macromedia Flash • Macromedia Generator 	<ul style="list-style-type: none"> • Macromedia Director • Macromedia Fireworks • Macromedia Authorware • ULead Gif Animator • Swish • Swift 3D



Contacts

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